







#### 9M 2024 ACTIVITY: DELIVERING GROWTH

✓ Increasing revenue growth: +6.8% like-for-like

**✓** Accelerating performances in Hotels and German residential

**✓** Office occupancy at 95.6% vs. 94.5% at end-2023

✓ Continued progress on disposals





# REVENUES AT END-SEPTEMBER 2024: +6.8% LIKE-FOR-LIKE

<b>9M 2024,</b> in € million	Revenue 9M 2023  Group share	<b>Revenue 9M 2024</b> 100%	Revenue 9M 2024 Group share	% Change current scope Group share	% Change like-for-like Group share	Occupancy rate %	Average lease term firm, in years
HOTELS	103.7	266.4	128.0	+23.5%	+7.1%	100.0%(1)	11.0
OFFICES	241.6	288.7	237.2	-1.8%	+8.3%	95.6%	4.8
GERMANY RESIDENTIAL	138.3	222.0	142.7	+3.2%	+4.2%	98.9%	n.a
Non-strategic	1.3	1.9	0.9	-26.7%	n.a.	n.a.	6.6
TOTAL	484.9	779.0	508.8	+4.9%	+6.8%	97.3%	6.4

<sup>(1)</sup> On lease properties



☐ Reinforcement in hotels

□ Dynamic letting activity

□ Offices disposal impact



+2.8%
INDEXATION

+3.0%
RENTAL UPLIFT & OCCUPANCY

+1.0%

VARIABLE
REVENUES HOTELS

## **HOTELS – ACCELERATING PERFORMANCES**

+7.1%

LIKE-FOR-LIKE REVENUE GROWTH

Vs. +5.2% in H1 2024

Variable revenues

43% HOTELS PORTFOLIO +10.4%

LIKE-FOR-LIKE

Strong performances in Southern Europe & Germany



**Fixed leases** 

**57%**HOTELS PORTFOLIO

**+4.1%** LIKE-FOR-LIKE

Benefitting from indexation



## **OFFICES – PURSUIT OF THE FAVORABLE LETTING MOMENTUM IN Q3**

115,370 m<sup>2</sup>

O/w 41,290m<sup>2</sup> in Q3

Let or renewed over the year

+27% YoY

>> 43,230 m<sup>2</sup>
Pre-lettings & new lettings

→ 72,140 m<sup>2</sup>
Renewals

**City-centers** 

**69**%



**Strong reversion** 

+13%

Improved occupancy

97.7%

vs. 97.4% end-June 2024



Major Business Hubs

**25**%



Slight increase in occupancy

94.3%

vs. 94.2% end-June 2024



Non-Core

6%



Improved occupancy

end-June 2024





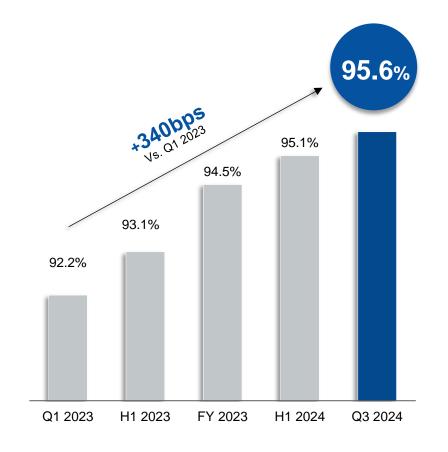
## **OFFICES – +8.3% LIKE-FOR-LIKE RENTAL GROWTH**





LIKE-FOR-LIKE REVENUE GROWTH

Vs. +8.8% in H1 2024



# Contribution to the like-for-like growth



occupancy

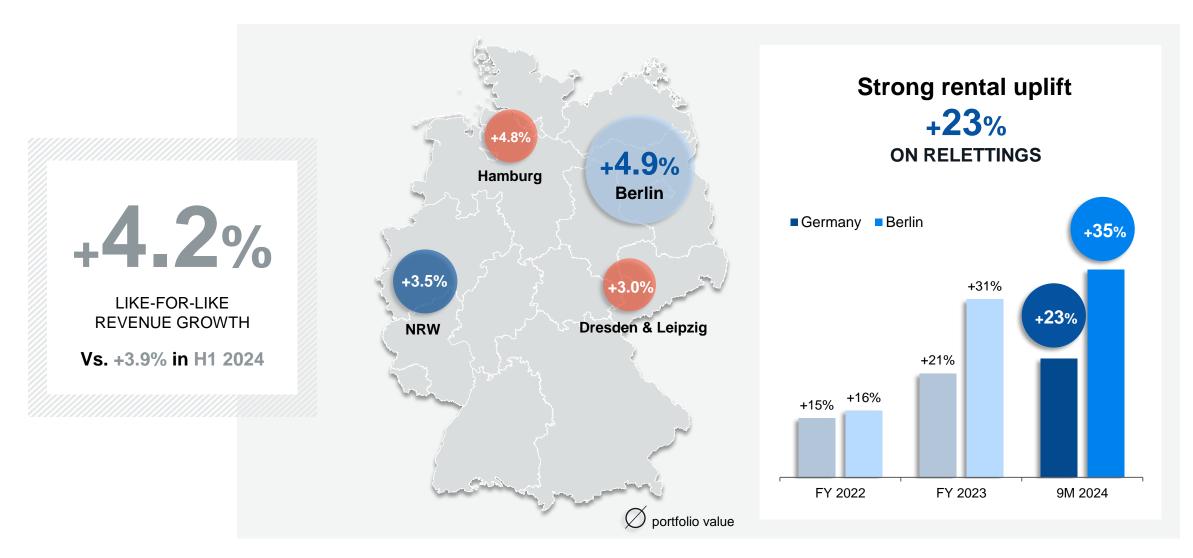
+3.9pts

indexation

+**0.6**pt

reversion

# **GERMANY RESIDENTIAL – STRONGER GROWTH, BOOSTED BY BERLIN**





#### **DISPOSALS: €391M NEW AGREEMENTS IN 2024**



Focus on Q3 2024 disposals

€80m

GROUP SHARE (€162m at 100%)

€17m

(€32m at 100%)

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non-core offices

**€20**m

(€31m at 100%)



residential privatizations (40% margin)

€43m

(€100m at 100%)



hotels (mostly joint disposals with AccorInvest)

and further

~€**300**m

under advanced discussions



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